

Brand Kit 2016

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My name is Robyn Zimmer. As a mother of a child with developmental differences I am well aware of the many challenges faced each day by people with chronic illness, physical, emotional and developmental disabilities. I designed the Embrace The Difference® symbol to show support, acceptance and kindness no matter what differences we may have.

My son Sam, the inspiration behind Embrace The Difference®, is now 23 years old. When Sam was two years old he was not speaking and I knew there was something wrong. We addressed his hearing issues with tubes and speech therapy which allowed him to catch up. But in kindergarten, we knew there were other issues. He was diagnosed with ADHD. As the years went on, learning disabilities started to surface and finally he was diagnosed with Aspergers Syndrome at age 14.

Raising Sam was quite an adventure. Each new school year brought new challenges that had to be faced. But Sam has an amazing gift. He astounds people by his ability to read peoples emotions. Many people have taken Sam under their wing through the years, embracing and accepting his differences. Because of this, Sam was able to grow into the amazing young man he is today.

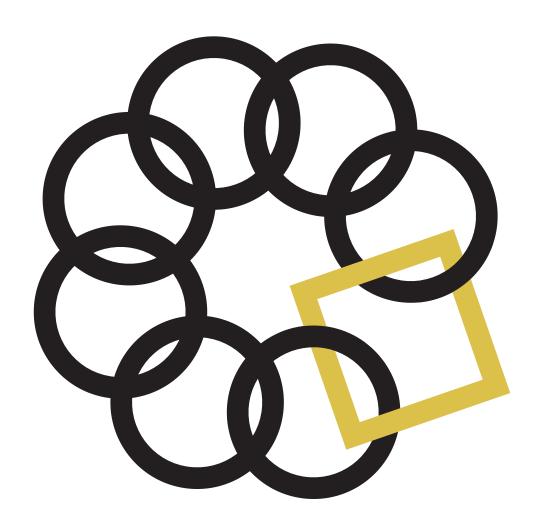
Embrace The Difference® is a simple, yet powerful reminder that we are all connected, no matter what differences we may have. I have developed the Embrace The Difference® symbol into a line of jewelry that not only promotes acceptance - but raises funds for a variety of different organizations. Please join me in spreading this message of acceptance and kindness.

Sincerely,

Robyn Zimmer

Creator of Embrace the Difference

Interconnecting circles, connected by a square show that we are all linked together, no matter what differences we may have.



66 He drew a circle that shut me out. Heretic, rebel, a thing to flout. But love and I had the wit to win: We drew a circle that took him in. >>

-Edwin Markham



\$10 - \$100

FROM EACH PIECE SOLD WILL BE DONATED TO A PARTICIPATING CHARITY OF THE CUSTOMER'S CHOICE.

#### Traditional Pendant

Interconnecting circles connected by a square show that we are all linked together. Wearing this symbol is a simple reminder to be kind and accepting, no matter what difference we may have.



Zwo tone pendant \$195 (large) \$30 donation card included \$170 (small)



Gold & diamond pendant \$850 \$100 donation card included



Sterling Silver pendant \$125 \$30 donation card included



### Inspiration, Zag Pendant \$69.99 \$30 donation card included





14k Diamond Lendant \$995 \$100 donation card included



Silver "Little Notes" | \$125 \$30 donation card included



\$30 donation card included









Charm bracelet \$195 \$30 donation card included

Fleart bangle \$30 \$10 donation card included

Chain link bracelet | \$30 \$10 donation card included







Charm bangle \$30 \$10 donation card included



#### Beaded Bracelets \$30 \$10 donation card included



# Earrings \$30 donation card included



Two-Tone Earrings \$250



Sterling Silver Earrings \$150



Dwo-Done Dangle Earrings | \$299

Rings \$30 donation card included



Zwo-Lone Ring \$265 (large) \$195 (small)



Sterling Silver Ling \$170 (large) \$150 (small)









Zwo-Zone Keychain | \$150 Mini Keychain | \$125 Sterling Silver Keychain | \$95

## Menswear \$30 donation card included



Cuff Links \$250



Lie Lac \\$150



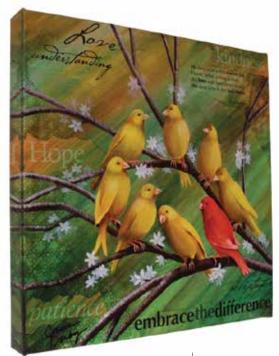
Silver Die Dac \$95

# "Painting a better world"

Robyn Zimmer, Founder of Embrace the Difference, has teamed up with inspirational artist Colleen Wall Darby to create an Embrace the Difference® painting. This stunning work of art is now available as part of the Embrace the Difference® collection for a limited time.



\$10 donation card included



\$110 (20x20) \$60 (12x12)

\$30 donation card included \$10 donation card included



\$180 (20x20)

\$30 donation card included \$110 (12x12) \$10 donation card included

This painting is my interpretation of the organization's symbol. Seven yellow canaries are used to represent the circles and one red canary to represent the square. The birds all sit perched on branches forming a circle and the background is filled with words of understanding, kindness and inclusion. The bird just to the left of the red canary looks out of the painting to draw the attention back to you, the viewer, as if to ask, 'What will you do? >> Be exclusive and judgmental or loving and accepting?' - Colleen Wall Darby

# Gifts \$10 donation card included







Ornament \$30



## How donations work

Every Embrace the Difference® purchase is accompanied by a special donation card. Each donation card has a unique code, and an explanation of the meaning behind Embrace the Difference®. Each item comes with a \$10 - \$100 donation card.

When the code is entered at **embracethedifference.org/redeem.php**, the user will specify which participating charity will receive their donation.



As a participating charity,

You will receive the names and addresses of those who designated their donation to your organization, along with a check on a quarterly basis.

## Participating charities

Currently, these are the charities benefiting from Embrace the Difference.

We are adding new charities every month!

Advocates

Alberti Center for Bullying Abuse Prevention

ALEH

Ali's Rally

Alzheimer's Association

American Diabetes Association

American Cancer Society - Buffalo Hope Lodge

American Cancer Society- Relay for life:

South Atlantic Division

The Anthony F. Martino Fund

Aspire of Western New York

Autism Society of Central New York

Autism Society of North Carolina

Autism Society Northwestern Pennsylvania

**Autism Speaks** 

Bornhava

The Buffalo Wellness Center

The Cantalician Center for Learning

Catholic Charities of Buffalo

Cape Fear Council Boy Scouts of America

The Center For Handicapped Children, Inc.

Challenged Athletes Participating in Sport or

C.A.P.S

7 Chances Charity

Child & Family Services

The Children's Growth Foundation

The Children's League

Cody's Wheels of Hope

Column of Hope

Comforting Hugs Foundation

Community Services for the Developmentally

Disabled, Inc.

Cradle Beach

Cranberry Hospice & Palliative Care

Crohn's & Colitis Foundation

**CURE Childhood Cancer Association** 

Danceability

disAbility Resource Center of Wilmington

The Down Syndrome Association of Greater

Charlotte

Emma's Footprints

Enable

The Eric Brigandi Foundation

Evergreen Health Services

Familial Dysautonomia Foundation (FD NOW)

Foundation for Prader-Willi Research

Gateway-Longview

Gateway to Learning | Special Education &

**Training Center** 

Dr. Gertrude A. Barber Foundation

GiGi's Plavhouse

Grace Guest House, Inc.

Headway of Western New York

Heritage Centers Foundation

Heritage Christian Services

Heritage Farm, Inc.

HITS Foundation

Horizon Health Services

Hospice Buffalo

Housing Opportunities Made Equal, Inc. (HOME)

**JDRF** 

JDRF Coastal Carolina Branch

Joubert Syndrome & Related Disorders Foundation

Kaely's Kindness Foundation

Ken-Ton Special Education PTSA

Kevin Guest House

The Leukemia and Lymphoma Society

Of Western & Central New York

Kids Escaping Drugs

Make-A-Wish®

Make-A-Wish® of Eastern North Carolina

Mary Cariola Children's Center

Mercy Center for Women

Muscular Dystrophy Association

National Multiple Sclerosis Society

National Multiple Sclerosis Society:

Greater North Carolina Chapter

Niagara Cerebral Palsy

Oldstead center for sight

Opportunities Unlimited of Niagara

People Inc.

Prader-Willi Alliance of NY

RACIN!

Relay for Life of New Hanover County

The Resource Center

Roanchar Ranch Draft Horse Rescue

The Ronald McDonald House of Buffalo

Roswell Park Cancer Institute

**SABAH** 

Save the Michaels of the World, Inc.

Southeast Works

Southern New England Region of Hadassah

Special Spaces, Buffalo

St Mary's School for the Deaf

Stone's Buddies / Women & Children's Hospital of

Buffalo

Suburban Adult Services Inc.

Summit Educational Resources

**Touching Bases** 

The Vera Bradley Foundation for Breast Cancer

WNY Ovarian Cancer Project

Yad B'Yad

As of 2/08/2016



Staff and families have expressed their positive feelings about "Embrace the Difference", and love the significance of the name. Bornhava is most grateful for the promptness we receive the bonus from purchases These financial gifts enable Bornhava to provide the extras that are so significant to children—We are most thankful.



As a service provider, "Embrace the Difference" speaks to me on two levels: spiritual and support. To embrace, love, accept, and include people with other abilities is what we should be all about. This concept of inclusion IS our mission and must be our passion. To be supported financially from the generous donations of the sale of the jewelry further reinforces the provider who embraces that mission and passion. The Zimmer family "gets it!" I am very happy to be drawn into their circle.



The Embrace the Difference jewelry line is beautiful, both in its design and in the message behind it. Simple lines create a powerful symbol reminding us that we are all unique and connected. As the parent of three special children, each individually unique and beautiful in his or her own way, I am proud to wear the Embrace the Difference pendant and share the artist's inspiration and important meaning behind it.



Type 1 diabetes makes our kids strong, independent, and resilient. We "Embrace the Difference" as we face our challenges with hope"



As a mother of a child who passed away, I am always looking for where I am supposed to be and where I fit.....and again, with your design, I feel like it is possible to find my place again! Thank you for giving me a little bit more hope everyday, more so, thanks for giving my students a feeling of belonging now! YOU ROCK!!



Every day, the Evergreen staff works to provide quality care to the WNY community. We're so pleased that this jewelry exists as a beautiful reminder of what we're all working toward: understanding, inclusion, respect. We are proud to promote Embrace the Difference, and to be a recipient of their charitable giving.



The Alzheimer's Association, WNY Chapter is so pleased to be a part of the Embrace the Difference initiative. Robyn's jewelry design is beautiful and simple, yet it perfectly represents the connectedness and differences in all of us. While we are very grateful for the donations it has brought to our organization, we also believe in their vision of acceptance for everyone, regardless of disability, age or illness.



Robyn and I connected as two kindred spirits as we share an understanding of the distinctive role we have as parents of children with disabilities. It is my hope that this custom version of the Embrace the Difference ring will be added to the collection as a tribute to a little boy that made a difference in the world. It reminds all of us that "There is no foot so small that it cannot leave an imprint on this world"

The Eric Brigandi Foundation is a proud supporter of the Embrace the Difference initiative as its design brings meaning and awareness to all in a very unique and beautiful way.



Teenagers dealing with a cancer diagnosis, friends rallying behind them and all who support our mission of providing support to teen girls diagnosed with cancer have "Embraced the Difference". We are all true believers that "we are connected" as we embark on our individual journeys. We are connected by our strength, our fears, our hopes and our differences. Thank you for designing jewelry and gifts that assists us with promoting acceptance and understanding while also raising money for Kaely's Kindness Foundation. We are so very grateful that we have been chosen to assist in spreading the message of kindness and acceptance.

danceability

Embrace the Difference is not only beautiful, but it speaks to people. When you see someone with an Embrace the Difference piece, you are curious to know their story. Danceability, a dance and movement program for children and adults with special needs and their families, is thrilled to be one of the Embrace the Difference charities. The donations we have received are making a difference for our dancers. We all can't wait to see what piece of jewelry is next!

1/23/2016 | Embrace the Difference® on WNY Living.







4/26/2014 | Embrace the Difference® for #Givebackday







12/20/2011 | Robyn Zimmer is interviewed by Janet Snyder on The Healthy Zone, about Embrace The Difference® jewelry.







Embrace the Difference® featured in WNY Women Magazine.



EMBRACETHEDIFFERENCE.ORG

Becoming a beneficiary of Embrace The Difference® is easy, and there is absolutely no cost to your organization. The only requirement is that your organization spread the word through newsletters, social media, events and if possible - a link back to the website. Embrace The Difference® will also periodically provide customized flyers for you to share with your organization. Occasionally we will have events in which we will ask you to participate.

The Embrace The Difference® symbol was developed to promote acceptance, as well as to raise funds for the organizations that work to make this vision a reality. The ultimate goal of this line is to make Embrace The Difference® a universal symbol of acceptance and kindness.

Embrace The Difference® also reserves the right to approve of all designated beneficiaries.

Please contact **Robyn Zimmer** to find out how you or your organization can get involved.

Robyn Zimmer
Robyn@embracethedifference.org
embracethedifference.org
716-984-3644



Thank you for your interest in becoming a beneficiary of the **EMBRACE THE DIFFERENCE®** Initiative.